

**REQUEST FOR SEALED BID**

**City of Martinsville  
P. O. BOX 1112  
Martinsville, Va. 24114-1112**

This is an inquiry not an order. Please attach this price with any submittals. The City of Martinsville reserves the right to accept or reject any and all bids, to purchase any part of the whole of items bid upon, to waive all informalities, and to award this bid as determined to be the most advantageous to the City.

**FAXES AND EMAILS NOT ACCEPTED**

If this is a sealed bid, all bids must be hand delivered to the Central Warehouse, 990 Fishel Street, Martinsville, VA 24112-3248 or mailed to the P.O. Box 1112 address listed

**REPLY TO: Karen Mays, Purchasing Manager  
Robin Legus, Senior Buyer**

Bids are subject to the City's Purchasing Manual and Virginia Public Procurement Act.

For inquiries only: [kmays@ci.martinsville.va.us](mailto:kmays@ci.martinsville.va.us)  
[rlegus@ci.martinsville.va.us](mailto:rlegus@ci.martinsville.va.us)

**Revised**

<b>Issue Date:</b> 08/25/2016		<b>Reply Not later Than:</b> 09/14/2016 @ 2:00 p.m.		<b>Date Delivery Requested:</b>	
1. Norfolk Wire & Electronics			4. Anixter		
2. Power & Telephone			5. Utility Agency		
3. Wesco			6. Irby		
<b>Quantity</b>	<b>Description</b>	<b>REVISED</b>	<b>Unit Price</b>	<b>Amount</b>	
	<b>Sealed bids will be received until 2:00 p.m. on Wednesday, September 14, 2016, by the City of Martinsville, to contract with a firm to furnish Fiber Cable as per the following bid specifications:</b>				
<b>60000'</b>	<b>Fiber Optic Single Mode Cable, Prysmian # F-EDH1JKT-12-HB-072-E3. All Dielectric Single Mode Loose Tube/Dry Tube, Single Jacket, 12 Fibers per Tube, Single Mode .35db/.25bd per km max at 1310/1550nm AFL brand Cable is acceptable, please include identifying numbers and spec sheet for approval.</b>				
	<b>Deliver bid to the office of the Senior Buyer, Robin Legus, Central Warehouse, 990 Fishel Street, Martinsville, Va. 24112-3248. Bids may be hand delivered, UPS, FedEx, or mailed to this address. Please put "Fiber Optic Cable" and the bid opening date and time in the lower left hand corner of the envelope.</b>				
	<b>There will not be a formal opening. A bid tabulation will be sent out to each participating vendor 24 to 48 hours after bid opening to advise of the bid award.</b>				
	<b>For all inquiries, email <a href="mailto:rlegus@ci.martinsville.va.us">rlegus@ci.martinsville.va.us</a>. No phone calls please.</b>				
<b>Point of Shipment:</b>		<b><u>FOB: MARTINSVILLE, VA</u></b>		<b>Promised Delivery Date:</b>	
		<b><u>Freight Prepaid and Allowed</u></b>			
<b>Terms:</b>		<b>Quotation date:</b>		<b>Authorized Signature:</b>	



## **NEGOTIATION**

**In the event the bid from the lowest responsible bidder exceeds available funds, the City may negotiate with the apparent low bidder to obtain a contract price within available funds. The procedures for such negotiations shall be as follows:**

**a. City, Engineer, and apparent low bidder together will review the project and attempt to find mutually agreeable proposed changes that will effectively reduce the cost of the project.**

**b. Apparent low bidder will present reasonably documented and substantiated proposed deductions in project cost for each potential project change, which will allow City to evaluate each proposed deduction.**

**c. The parties will attempt to negotiate and sign a reasonable contract for the entire project, the price of which does not exceed available funds.**